



Skill.Set.Go. ROI Toolkit

Skill.Set.Go.™ is a training subscription model developed with a focus on supporting EVS professionals and ensuring high-performance disinfection and cleaning. It provides the necessary tools to empower and drive teams with efficiency, confidence, and expertise.

Skill.Set.Go.'s user-friendly interface provides a fun and engaging way to understand the science behind much of today's critical disinfection methods. Technicians will explore key concepts that can save lives, increase productivity, ultimately control costs, and increase survey readiness. Skill.Set.Go. is powered by the Association for the Health Care Environment, and the American Hospital Association, a leading authority in the health care field.

EVS team leaders/administrators can bolster frontline staff and technicians by uncovering and addressing critical gaps in knowledge. Mastery of important EVS topics are assured through easy-to-access reports, printable certificates and Skill.Set.Go.'s online dashboard. Modules currently on offer include topics such as infection prevention, communications, and floor care. Training programs will actively expand and evolve based on subscriber needs.

Testimonials:

"We love Skill.Set.Go.™ for team member training. The dashboard is a great way to track the team's learning progress, credits and certificates."

Mark Meehan

Manager of Environmental Services

"Skill.Set.Go.™ is an amazing resource to help all EVS departments from onboarding to annual competencies!"

Pam Toppel

Manager of Environmental Services

"Skill.Set.Go.™ contained information and techniques that I use daily and helped me recognize the impact my actions have on patient care and hospital staff."

Marivel Gonzalez

Environmental Services Technician

Topics of interest

Fundamentals of EVS

- Infection prevention
- Communications
- Cart setup
- Cleaning and disinfection
- Handling linen

Floor Care

- Basic Safety
- Buffing and Burnishing
- Advanced Carpet Care
- Scrubbing and Refinishing



Justification Letter Worksheet

How to use: Respond to the prompts on this page to compile key data points and information to include in the subscription justification letter to your supervisor (included on final page).

Opportunities for Improvement

What environmental services procedures would our organization benefit from streamlining or improving?

Topics of Interest

What topics of interest in Skill.Set.Go. would improve my team's knowledge and elevate their performance?

Training Workflows

How will this standardized on-demand training solution fit into the team's workflow?



Cost Calculator Worksheet

How to use: Complete the lists on this page to compile key benefits to include in a subscription justification letter to your supervisor (included on final page).

List your organization's costs for a subscription while using Skill.Set.Go. and a proposed list of trainees.

I estimate the total cost of subscription to be:

Estimated introductory pricing: *(ends Dec. 31, 2023)	Members: \$399.00, Non-Members: \$599.00
--	--

Estimated standard pricing:	Members: \$699.00, Non-Members: \$899.00
-----------------------------	--

Subscriptions include:	All current and future courses/paths Unlimited access during subscription period 2 complimentary learner seats Certificates, digital badges, and credit hours <i>*Early adopter discounts are available</i>
------------------------	--

****Subscribers are charged per seat. A "seat," represents one trainee.***

****Each annual subscription will include two complimentary learner seats. Additional seats can be purchased at a volume discount.***

Additional Seats	2023 Pricing	2024 Pricing
1-15	\$40/Seat	\$50/Seat
16-25	\$35/Seat	\$45/Seat
26-50	\$30/Seat	\$40/Seat
51-100	\$25/Seat	\$35/Seat
101-200	\$20/Seat	\$30/Seat
201+	\$15/Seat	\$25/Seat



Seat #	Trainee Name	Role
1		
2		
3		
4		
5		
6		
7		
8		
9		
10		
11		
12		
13		
14		
15		
16		
17		
18		
19		
20		

Total number of trainees: _____

Subscription Cost Calculator

Subscription Cost: _____

Total Number of Additional Seats: _____

Cost Per Seat: _____

Total Seat Cost: _____

Total Cost:

*Calculate total cost by adding subscription cost + (total number of additional seats x price per seat)



Justification Letter Template

How to use: Update all highlighted sections using the information you formulated in the worksheets to customize this letter for your boss. Make sure to delete anything that is not applicable to you (these instructions included) and remove the highlights before you send.

<DATE>

Dear <SUPERVISOR'S NAME>,

I am seeking your support for the training subscription Skill.Set.Go. to standardize EVS training and protect patients and our organization. This model is focused on building competencies for EVS care teams using science-backed methodologies for disinfection and cleaning. Skill.Set.Go. features interactive and game-based scenarios that allow for training with no supervision required. All lessons have been created by trusted subject matter experts from the Association for the Health Care Environment and the American Hospital Association.

The EVS field faces many challenges, including labor force shortages, budgetary constraints, and the threat of emerging pathogens. Skill.Set.Go. offers a solution to those challenges by standardizing EVS training, enabling us to train and retain talent, and improve efficiencies while centering safety and sustainability.

Our participation in this training subscription model will address our current challenges and needs related to <INSERT OPPORTUNITIES FOR IMPROVEMENT>. These topics are directly applicable to the work that they do for our organization such as <INSERT TOPICS OF INTEREST>.

Training can be done anytime, and trainees will have 24/7 access. In our organization, training will occur <INSERT TRAINING WORKFLOW>. Participants can demonstrate their skills with valuable badges earned through the program.

Skill.Set.Go. will efficiently meet our workforce training needs, while controlling costs and protecting patients and our organization. An annual subscription of <INSERT TOTAL COST> will cover training for <INSERT TOTAL LEARNER SEATS> staff.

Sincerely,

<YOUR NAME>